People, America, Years, Want, Cost, Lunch, Noses, Be Who You Are, War, Thumbs, Luxury, New York, Nice, Men, Running, Sells, Together, Numbers, Summer, Two

Nobody wants campaign finance reform more than me. It would save me a fortune.

~Andrew Tobias

There's no such thing as altruism.

~Andrew Tobias

Now listen. You can't fool all the people all the time-- but I want you to try.

~Andrew Tobias

No wonder lawyers, who control the legal system, have fought so hard, and with great success, against "no fault" insurance. No fault, no lawsuits. No lawsuits, no lunch.

~Andrew Tobias

There are only two things as complicated as insurance accounting and I have no idea what they are.

~Andrew Tobias

But successful investors tend to be not too self-destructive. They tend to be patient, they tend not to follow the crowd, and they tend not to be too guilty about winning.

~Andrew Tobias

One of the advantages of the book's having been out there for more than a quarter century is that there's been time for people to report back on what it's done for them.

~Andrew Tobias

You want 21 percent risk free? Pay off your credit cards.

~Andrew Tobias

Hay fever suffers tend to be above average in intelligence.

~Andrew Tobias

The first American insurance company was the Friendly Society for the Mutual Insurance of Houses Against Fire, founded in Charles Town in South Carolina, in 1735.

~Andrew Tobias

What kind of bank gives back 65 percent-often less-of what you deposit? Indeed, when you compare the services of a bank and an insurance company, common sense suggests something is out of whack.

~Andrew Tobias

Life insurance is a commodity.

~Andrew Tobias

There's no question young drivers have far more accidents than older ones - but is it our aim to keep them off the roads? Or to allow only rich young people (who can afford the premiums) to drive?

~Andrew Tobias

Having no national system of catastrophic health insurance, we have, through the courts, managed to patch together pieces of a not very satisfactory one.

~Andrew Tobias

It's very nice to be able to be who you are.

~Andrew Tobias

The life insurance industry is filled with good people who believe in their work and their companies, but who may never have challenged the assumptions underlying their efforts.

~Andrew Tobias

In short: Readily available low-cost life insurance would be a threat to the industry, and whatever threatens the life insurance industry threatens America.

~Andrew Tobias

I think a lot of people would rather have more control over their life than less.

~Andrew Tobias

Man's natural life span, 75 to 90 years or so, has not increased. It is the number of us who manage to attain it that has increased.

~Andrew Tobias

The larger the deductible you choose, the less insurance you are buying. Insurers want to sell insurance.

~Andrew Tobias

Life insurance in America has traditionally been dominated by mutual insurers. Twelve of the fifteen largest life insurers are mutuals.

~Andrew Tobias

Rule of thumb: The more trimmings an insurance plan has and the harder someone is pitching it, the faster you should run.

~Andrew Tobias

The industry cannot long offer unneeded or overpriced insurance if people will not buy it.

~Andrew Tobias

Still, most people don't have much money. So finding ways to come out a couple of thousand dollars ahead every year still matters.

~Andrew Tobias

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