

# Andy Grove Quotes

*Business, Technology, People, Change, Thinking, Internet, Two, Careers,  
Effort, Problem, Firsts, Leadership, Believe, Needs, Moving, Winning, Running,  
Should, Leader, World*

Success breeds complacency. Complacency breeds failure. Only the paranoid survive.

~Andy Grove

There is at least one point in the history of any company when you have to change dramatically to rise to the next level of performance. Miss that moment - and you start to decline.

~Andy Grove

Leaders have to act more quickly today. The pressure comes much faster.

~Andy Grove

A corporation is a living organism; it has to continue to shed its skin. Methods have to change. Focus has to change. Values have to change. The sum total of those changes is transformation.

~Andy Grove

How well we communicate is determined not by how well we say things but how well we are understood.

~Andy Grove

You have to understand what it is that you are better at than anybody else and mercilessly focus your efforts on it.

~Andy Grove

Bad companies are destroyed by crisis, Good companies survive them, Great companies are improved by them.

~Andy Grove

Just as we could have rode into the sunset, along came the Internet, and it tripled the significance of the PC.

~Andy Grove

If the brutal facts are not faced by leaders, the brutal reality sets in.

~Andy Grove

The worse the news, the more effort should go into communicating it.

~Andy Grove

Technology will always win. You can delay technology by legal interference, but technology will flow around legal barriers.

~Andy Grove

Only the paranoid survive.

~Andy Grove

I think it is very important for you to do two things: act on your temporary conviction as if it was a real conviction; and when you realize that you are wrong, correct course very quickly.

~Andy Grove

Make mistakes faster.

~Andy Grove

Accept that no matter where you go to work, you are not an employee you are a business with one employee, you. Nobody owes you a career. You own it, as a sole proprietor.

~Andy Grove

Just as you would not permit a fellow employee to steal a piece of office equipment, you shouldn't let anyone walk away with the time of his fellow managers.

~Andy Grove

Activity is not output.

~Andy Grove

The future is going to take care of itself, like it always has.

~Andy Grove

The Lesson is, we all need to expose ourselves to the winds of change

~Andy Grove

There are two options: adapt or die.

~Andy Grove

Most Americans probably aren't aware that there was a time in this country when tanks and cavalry were massed on Pennsylvania Avenue to chase away the unemployed.

~Andy Grove

If the world operates as one big market, every employee will compete with every person anywhere in the world who is capable of doing the same job. There are lots of them and many of them are hungry

~Andy Grove

Every generation thinks that they invented sex.

~Andy Grove

With all due respect to Microsoft and Intel, there is no substitute for being in the right place at the right time.

~Andy Grove

Congress will pass a law restricting public comment on the Internet to individuals who have spent a minimum of one hour actually accomplishing a specific task while on line.

~Andy Grove

The most important role of managers is to create environment in which people are passionately dedicated to winning in marketplace.

~Andy Grove

The new environment dictates two rules: first, everything happens faster; second, anything that can be done will be done, if not by you, then by someone else, somewhere.

~Andy Grove

You have no choice but to operate in a world shaped by globalization and the information revolution. There are two options: adapt or die.

~Andy Grove

I'm a great believer in particularly being alert to changes that change something, anything, by an order of magnitude, and nothing operates with the factors of 10 as profoundly as the Internet.

~Andy Grove

Technology happens, it's not good, it's not bad. Is steel good or bad?

~Andy Grove

I wasn't cut out to be an opera singer, but it was a nice fantasy for a teenager growing up in Hungary during the Stalinist era.

~Andy Grove

Privacy is one of the biggest problems in this new electronic age.

~Andy Grove

PCMCIA - People can't memorize computer industries acronyms

~Andy Grove

What kind of a society are we going to have if it consists of highly paid people doing high-value-added work - and masses of unemployed?

~Andy Grove

I was glad I liked chemistry.

~Andy Grove

No problem is so complicated that you cannot make it more complicated.

~Andy Grove

Let chaos reign, then rein in chaos.

~Andy Grove

The Internet doesn't change everything. It doesn't change supply and demand.

~Andy Grove

Not all problems have a technological answer, but when they do, that is the more lasting solution.

~Andy Grove

Girls don't think boys' games are too hard, they think they are stupid.

~Andy Grove

Investment decisions and personal decisions don't wait for the picture to be clarified.

~Andy Grove

There are so many people working so hard and achieving so little.

~Andy Grove

Whatever success we have had in maintaining our culture has been instrumental in Intel's success in surviving strategic inflection points.

~Andy Grove

Growth is kinda built into everyone's genes. It's built into management's genes, the salesman's genes, the investors' desires. People expect companies to grow.

~Andy Grove

I don't see Merced appearing on a mainstream desktop inside of a decade.

~Andy Grove

By the late '90s, those who were paying attention perceived the Internet as a 20-foot tidal wave coming, and we are all in kayaks.

~Andy Grove

Competition is warfare. Mostly it is played by prescribed rules--there is a sort of Geneva Convention for competition--but it's thorough and often brutal.

~Andy Grove

A career in journalism suddenly lost its appeal.

~Andy Grove

Pickups, S.U.V.'s, vans and the like represent about 80 million vehicles, with mileage of perhaps 13 to 16 miles per gallon. Converting those should be our first priority.

~Andy Grove

Detect and fix any problem in a production process at the lowest stage possible.

~Andy Grove

So give me a turbulent world as opposed to a quiet world and I'll take the turbulent one.

~Andy Grove

Assume any career move you make won't go smoothly. They won't. But don't look back.

~Andy Grove

A fundamental rule in technology says that whatever can be done will

be done.

~Andy Grove

I have been quoted saying that, in the future, all companies will be Internet companies. I still believe that. More than ever, really

~Andy Grove

How can you motivate yourself to continue to follow a leader when he appears to be going around in circles?

~Andy Grove

You have to pretend you're 100 percent sure. You have to take action; you can't hesitate or hedge your bets. Anything less will condemn your efforts to failure.

~Andy Grove



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