

# Anne M. Mulcahy

## Quotes

*People, Jobs, Children, Thinking, Years, Important, Degrees, Differences,  
Believe, Needs, Earthquakes, Editors, Boards, Country, Development, Moving,  
Business, Creative, Careers, Powerful*

Turnaround or growth, it's getting your people focused on the goal that is still the job of leadership.

~Anne M. Mulcahy

I have zero tolerance for people who don't come completely prepared. I expect contribution, I expect attendance, and I expect directors to take trips and visit the company's programs.

~Anne M. Mulcahy

Whenever an earthquake or tsunami takes thousands of innocent lives, a shocked world talks of little else.

~Anne M. Mulcahy

Who you are, what your values are, what you stand for they are your anchor, your north star. You won't find them in a book. You'll find them in your soul.

~Anne M. Mulcahy

An important mark of a good leader [is] to know you don't know it all and never will.

~Anne M. Mulcahy

Even under the most difficult circumstances you can have creative flexibility.

~Anne M. Mulcahy

There's nothing quite as powerful as people feeling they can have impact and make a difference. When you've got that going for you, I think it's a very powerful way to implement change.

~Anne M. Mulcahy

When you have that window of opportunity called a crisis, move as quickly as you can, get as much done as you can. There's a momentum for change that's very compelling.

~Anne M. Mulcahy

As much as it's sometimes hard to make choices about where you invest, it's equally hard to make choices about where you don't invest and what you eliminate.

~Anne M. Mulcahy

You have to live the mission... love what you do.

~Anne M. Mulcahy

Investing in early childhood nutrition is a surefire strategy. The returns are incredibly high.

~Anne M. Mulcahy

Entire families work for Xerox.

~Anne M. Mulcahy

Sustainable development is a proven catalyst for Xerox innovation.

~Anne M. Mulcahy

Something as simple as better breastfeeding could save a million children a year.

~Anne M. Mulcahy

You should be accumulating really great relationships throughout your career.

~Anne M. Mulcahy

I left Xerox for the non-profit sector because it was clear to me that only public/private partnerships can pull off a turnaround plan at the scale we need to tackle global poverty.

~Anne M. Mulcahy

The day I was announced as CEO, I think the stock dropped another

20%.

~Anne M. Mulcahy

Most of my career has been in sales. I spend 50% or more of my time with customers and employees, and I can't wait for it to be more than 50%.

~Anne M. Mulcahy

Good leadership is about the company's success, not your own.

~Anne M. Mulcahy

When parents are confident that their children will live, they have fewer of them. They invest more in each child's food, health and education.

~Anne M. Mulcahy

Customers require the effective integration of technologies to simplify their workflow and boost efficiency.

~Anne M. Mulcahy

Educated and productive young people are needed to help #â€Ž LIFT their countries out of poverty and create a wealthier, more secure world.

~Anne M. Mulcahy

You know a good board when you see one.

~Anne M. Mulcahy

My dad was an editor and a writer, and that's actually what I aspired to be.

~Anne M. Mulcahy

Work/life benefits allow companies meaningful ways for responding to their employees' needs; they can be a powerful tool for transforming a workforce and driving a business' success.

~Anne M. Mulcahy

There is an explosion of information happening, yet people demand quick access to relevant content that cuts through the clutter.

~Anne M. Mulcahy

I worked in sales. It was definable, it had a quantifiable approach to accomplishment that had a great deal of importance to me. It had a degree of clarity that I loved. And of course, it was core.

~Anne M. Mulcahy

Boards without women - blacklist those suckers. It's 2011. They've had the time - it's significant that they don't have women.

~Anne M. Mulcahy

The hardware business is all about per-unit manufacturing cost and functionality. The services business is less asset-intensive and more dependent on people.

~Anne M. Mulcahy

Get face time with the customers.

~Anne M. Mulcahy

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