

Brian Tracy

Quotes

*Inspirational, People, Motivational, Goal, Thinking, Success, Life, Successful,
Want, Self Esteem, Self, Important, Leadership, Believe, Attitude, Quality,
Opportunity, Giving, Needs, Mind*

Leaders think and talk about the solutions. Followers think and talk about the problems.

~Brian Tracy

If you can dream it, you can do it. Your limits are all within yourself.

~Brian Tracy

Practice the philosophy of continuous improvement. Get a little bit better every single day.

~Brian Tracy

Successful people are always looking for opportunities to help others. Unsuccessful people are always asking, What's in it for me?

~Brian Tracy

There are no limits on what you can achieve with your life, except the limits you accept in your mind

~Brian Tracy

Whatever is expressed is impressed. Whatever you say to yourself, with emotion, generates thoughts, ideas and behaviors consistent with those words.

~Brian Tracy

The glue that holds all relationships together ... is trust, and trust is based on integrity.

~Brian Tracy

Obstacles are what you see when you take your eyes off your goals.

~Brian Tracy

All successful people, men and women, are big dreamers. They imagine what their future could be, ideal in every respect, and then they work every day toward their distant vision, that goal or purpose.

~Brian Tracy

I've found that luck is quite predictable. If you want more luck, take more chances. Be more active. Show up more often.

~Brian Tracy

Whatever we expect with confidence becomes our own self-fulfilling prophecy.

~Brian Tracy

Luck is predictable; the harder you work, the luckier you get.

~Brian Tracy

A clear vision, backed by definite plans, gives you a tremendous feeling of confidence and personal power.

~Brian Tracy

Always give without remembering and always receive without forgetting.

~Brian Tracy

Integrity is the most valuable and respected quality of leadership. Always keep your word.

~Brian Tracy

The key to success is to focus our conscious mind on things we desire not things we fear.

~Brian Tracy

Move out of your comfort zone. You can only grow if you are willing to feel awkward and uncomfortable when you try something new.

~Brian Tracy

Exceptional performers are masterful opportunists, keenly alert to

opportunity!

~Brian Tracy

You cannot control what happens to you, but you can control your attitude toward what happens to you, and in that, you will be mastering change rather than allowing it to master you.

~Brian Tracy

Communication is a skill that you can learn. It's like riding a bicycle or typing. If you're willing to work at it, you can rapidly improve the quality of every part of your life.

~Brian Tracy

You begin to fly when you let go of self-limiting beliefs and allow your mind and aspirations to rise to greater heights.

~Brian Tracy

Truthfulness is the main element of character.

~Brian Tracy

Confidence on the outside begins by living with integrity on the inside.

~Brian Tracy

With greater confidence in yourself and your abilities, you will set bigger goals, make bigger plans and commit yourself to achieving objectives that today you only dream about.

~Brian Tracy

If you wish to achieve worthwhile things in your personal and career life, you must become a worthwhile person in your own self-development.

~Brian Tracy

The only real limitation on your abilities is the level of your desires. If

you want it badly enough, there are no limits on what you can achieve.

~Brian Tracy

Never settle for anything less than your best.

~Brian Tracy

Resolve to be a master of change rather than a victim of change.

~Brian Tracy

One of the marks of successful people is they are action oriented. One of the marks of average people is they are talk oriented.

~Brian Tracy

The more you discipline yourself to use your time well, the happier you will feel and the better will be the quality of your life in every area.

~Brian Tracy

Financial security and independence are like a three-legged stool resting on savings, insurance and investments

~Brian Tracy

Your success in your career will be in direct proportion to what you do after you've done what you are expected to do.

~Brian Tracy

Get around the right people. Associate with positive, goal-oriented people who encourage and inspire you.

~Brian Tracy

Peak performance begins with your taking complete responsibility for your life and everything that happens to you.

~Brian Tracy

Managers today have to do more with less, and get better results from

limited resources, more than ever before.

~Brian Tracy

A major stimulant to creative thinking is focused questions.

~Brian Tracy

Set peace of mind as your highest goal, and organize your life around it.

~Brian Tracy

If what you are doing is not moving you towards your goals, then it's moving you away from your goals.

~Brian Tracy

When you absolutely believe in yourself and your ability to succeed, nothing will stop you.

~Brian Tracy

The greatest gift that you can give to others is the gift of unconditional love and acceptance.

~Brian Tracy

Welcome the challenges. Look for the opportunities in every situation to learn and grow in wisdom.

~Brian Tracy

Never complain, never explain. Resist the temptation to defend yourself or make excuses.

~Brian Tracy

Spend eighty percent of your time focusing on the opportunities of tomorrow rather than the problems of yesterday.

~Brian Tracy

The future belongs to the risk-takers, not the comfort-seekers .

~Brian Tracy

Goals allow you to control the direction of change in your favor.

~Brian Tracy

The greatest joys of life are happy memories. Your job is to create as many of them as possible.

~Brian Tracy

Dedicate yourself to continuous personal improvement you are your most precious resource

~Brian Tracy

The value of a promise is the cost to you of keeping your word.

~Brian Tracy

Successful people are simply those with successful habits.

~Brian Tracy

Make your life a masterpiece; imagine no limitations on what you can be, have or do

~Brian Tracy

The key to success is for you to make a habit throughout your life of doing the things you fear.

~Brian Tracy

Avoid negative people at all costs. They are the greatest destroyers of self-confidence and self-esteem.

~Brian Tracy

Stop talking about the problem and start thinking about the solution.

~Brian Tracy

Failure is an inside job. So is success. If you want to achieve you have to win the war in your thinking first.

~Brian Tracy

What have you always wanted to do but been afraid to attempt? Whatever it is, it may be your greatest opportunity in life.

~Brian Tracy

For every difficulty that supposedly stops a person from succeeding there are thousands who have had it a lot worse and have succeeded anyway. So can you.

~Brian Tracy

Be a lifelong student. The more you learn, the more you earn and the more self-confidence you will have.

~Brian Tracy

You become what you think about most of the time.

~Brian Tracy

Attitude and personality are as important as experience and ability.

~Brian Tracy

Be clear about your goal but be flexible about the process of achieving it.

~Brian Tracy

Your most valuable asset can be your willingness to persist longer than anyone else.

~Brian Tracy

Accept that you are where you are and what you are because of your own choices and decisions.

~Brian Tracy

Concentrate on the activities of prospecting, presenting and following-up; the sales will take care of themselves.

~Brian Tracy

The success you are enjoying today is the result of the price you have paid in the past.

~Brian Tracy

Everybody does the things that top people do occasionally. Top people do these things all of the time.

~Brian Tracy

The happiest people in the world are those who feel absolutely terrific about themselves, and this is the natural outgrowth of accepting total responsibility for every part of their life.

~Brian Tracy

The biggest mistake you could ever make is to think you work for anyone but yourself

~Brian Tracy

We will always tend to fulfill our own expectation of ourselves.

~Brian Tracy

Dream BIG dreams! Only big dreams have the power to move your mind and spirit.

~Brian Tracy

You are fully responsible for everything you are, everything you have and everything you become.

~Brian Tracy

You have within you right now, everything you need to deal with whatever the world can throw at you.

~Brian Tracy

If you do not have goals of your own you are doomed forever to work to achieve the goals of someone else.

~Brian Tracy

Your ability to discipline yourself to set clear goals, and then to work toward them every day, will do more to guarantee your success than any other single factor.

~Brian Tracy

Single-minded concentration in the direction of your dreams intensifies your desires and increases your self-confidence.

~Brian Tracy

The word 'no' is a great time-saver. Say no to anything that is not the highest and best use of your time.

~Brian Tracy

Top people have very clear goals. They know who they are and they know what they want. They write it down and they make plans for its accomplishment.

~Brian Tracy

Success comes to those who are willing to launch toward their goals with no guarantees of success - and persist when there is every reason to give up.

~Brian Tracy

Think continually about what you want, not about the things you fear.

~Brian Tracy

No one makes you feel anything. It is how you react and respond that determines your emotions.

~Brian Tracy

Issue a blanket pardon. Forgive everyone who has ever hurt you in any way. Forgiveness is a perfectly selfish act. It sets you free from the past.

~Brian Tracy

The more credit you give away, the more will come back to you. The more you help others, the more they will want to help you.

~Brian Tracy

Never say anything about yourself you do not want to come true.

~Brian Tracy

The single common denominator of men and women who achieve great things is a sense of destiny.

~Brian Tracy

It's the risk takers that move the human race forward.

~Brian Tracy

Only about 2 percent of people can work entirely without supervision. We call those people 'leaders'. This is the kind of person you are meant to be and that you can be, if you decide to be.

~Brian Tracy

There is never enough time to do everything, but there is always enough time to do the most important thing.

~Brian Tracy

Your persistence is your belief in yourself.

~Brian Tracy

The price of success must be paid in full, in advance.

~Brian Tracy

The quality of your life is determined by how you feel at any given moment. How you feel is determined by how you interpret what is happening around you, not by the events themselves.

~Brian Tracy

The ability to discipline yourself to delay gratification in the short term in order to enjoy greater rewards in the long term, is the indispensable prerequisite for success.

~Brian Tracy

Control your inner dialogue. Talk to yourself positively all the time.

~Brian Tracy

Keep your sales pipeline full by prospecting continuously. Always have more people to see than you have time to see them .

~Brian Tracy

According to the best research, less than 3% of Americans have written goals, and less than 1% review and rewrite their goals on a daily basis.

~Brian Tracy

Anything worth doing is worth doing poorly at first.

~Brian Tracy

The more clear you are about what you want, the more motivated and determined you will be to accomplish it.

~Brian Tracy

Everything in life is a checklist, whether it's building a birdhouse or building a kitchen. If you don't have a checklist, you're much more likely to forget something.

~Brian Tracy

Relationships are the hallmark of the mature person.

~Brian Tracy

Act with purpose, courage, confidence, competence and intelligence until these qualities 'lock in' to your subconscious mind.

~Brian Tracy

Every act of self-discipline increases your confidence, trust, and belief in yourself and your abilities.

~Brian Tracy

The depth of your belief and the strength of your conviction determines the power of your personality.

~Brian Tracy

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