Men, Steel, Jobs, Successful, Thinking, Business, Salary, Ideas, Hands, Opportunity, Giving, Way, Effort, Real, Economy, People, Evening, Believe, Wealth, Expansion

The difference between getting somewhere and nowhere is the courage to make an early start. The fellow who sits still and does just what he is told will never be told to do big things.

~Charles M. Schwab

When a man has put a limit on what he will do, he has put a limit on what he can do.

~Charles M. Schwab

A man who trims himself to suit everybody will soon whittle himself away.

~Charles M. Schwab

Good morning! Remember: A person can succeed at almost anything for which they have unlimited enthusiasm.

~Charles M. Schwab

A woman worries about the future until she gets a husband, while a man never worries about the future until he gets a wife.

~Charles M. Schwab

Lead the life that will make you kindly and friendly to everyone about you, and you will be surprised what a happy life you will lead.

~Charles M. Schwab

A man to carry on a successful business must have imagination. He must see things in a vision, a dream of the whole thing.

~Charles M. Schwab

Don't be reluctant about putting on overalls!

~Charles M. Schwab

Personality is to a man what perfume is to a flower.

Don't be afraid of imperilling your health by giving a few extra hours to the company that pays your salary!

~Charles M. Schwab

All successful employers are stalking men who will do the unusual, men who think, men who attract attention by performing more than is expected of them.

~Charles M. Schwab

Work hard. Hard work is the best investment a man can make.

~Charles M. Schwab

I disagreed with Carnegie's ideas on how best to distribute his wealth. I spent mine!

~Charles M. Schwab

You can tell a workingman you like him, but he knows whether you are sincere or not. You can't make him believe you are interested in his welfare unless you are.

~Charles M. Schwab

Young men may enjoy dropping their work at five or six o'clock and slipping into a dress suit for an evening of pleasure; but the habit has certain drawbacks.

~Charles M. Schwab

If more persons would get so enthused over their day's work that some one would have to remind them to go out to lunch there would be more happiness in the world and less indigestion.

~Charles M. Schwab

You can never really get away - - you can only take yourself somewhere else.

The men who miss success have two general alibis: 'I'm not a genius' is one; and the other, 'There aren't the opportunities today there used to be'.

~Charles M. Schwab

There's no limit possible to the expansion of each one of us.

~Charles M. Schwab

The first essential in a boy's career is to find out what he's fitted for, what he's most capable of doing and doing with a relish.

~Charles M. Schwab

Looking to the future I see in the further acceleration of science continuous jobs for our workers. Science will cure unemployment.

~Charles M. Schwab

What we must seek is a plan by which the men will receive high wages when the employers are receiving high prices for the product.

~Charles M. Schwab

I have probably purchased fifty 'hot tips' in my career, maybe even more. When I put them all together, I know I am a net loser.

~Charles M. Schwab

Many of us think of salespeople as people travelling around with sample kits. Instead, we are all salesman, every day of our lives.

~Charles M. Schwab

The man who counts his hours and kicks about his salary is a self-elected failure.

~Charles M. Schwab

If you must be a glutton, be a glutton for work.

I thought and dreamed of nothing else but the steel works.

~Charles M. Schwab

One of the most successful men I have known never carried a watch until he began to earn ten thousand dollars a year.

~Charles M. Schwab

Nothing is more fatal to success than taking one's job as a matter of course.

~Charles M. Schwab

I have yet to hear an instance where misfortune hit a man because he worked overtime. I know lots of instances where it hit men who did not.

~Charles M. Schwab

Keeping a little ahead of conditions is one of the secrets of business; the trailer seldom goes far.

~Charles M. Schwab

It may be in seemingly unimportant things that a man expresses his passion for perfection, yet they will count heavily in the long run.

~Charles M. Schwab

For my own part I am more interested in my work than its mere money value.

~Charles M. Schwab

The real test of business greatness is in giving opportunity to others.

~Charles M. Schwab

I have always felt that the surest way to qualify for the job just ahead is to work a little harder than any one else on the job one is holding down.

The man who has done his best has done everything. The man who has done less than his best has done nothing.

~Charles M. Schwab

The man who fails to give fair service during the hours for which he is paid is dishonest. The man who is not willing to give more than this is foolish.

~Charles M. Schwab

I am sure that few successful men are so-called 'natural geniuses.'

~Charles M. Schwab

I didn't take up shorthand with any idea of becoming a professional at it. It merely appeared to me to be a good thing to know - something that might come in handy.

~Charles M. Schwab

Spending creates more wealth for everybody.

~Charles M. Schwab

I will not be in the position of having management dictated to by labor.

~Charles M. Schwab

There is not a man in power at our Bethlehem steel works today who did not begin at the bottom and work his way up.

~Charles M. Schwab

Bare hands grip success better than kid gloves.

~Charles M. Schwab

We have reached in this country an amazing degree of general prosperity, with American business on the whole no longer facing an uphill climb.

The thing that most people call 'genius' I do not believe in.

~Charles M. Schwab

The inventor, the man with a unique, specialized talent, is the only real super-genius. But he is so rare that he needs no consideration.

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