

Charles R. Schwab

Quotes

Investing, Leadership, Life, Succeed, Men, Ambition, Mean, People, Success, Powerful, Want, Money, Enthusiasm, Book, Love, Competition, Clients, Horse, Care, Life Lesson

The man who does not work for the love of work but only for money is not likely to make money nor find much fun in life.

~Charles R. Schwab

Don't limit investing to the financial world. Invest something of yourself, and you will be richly rewarded.

~Charles R. Schwab

I consider my ability to arouse enthusiasm among men the greatest asset I possess. The way to develop the best that is in a man is by appreciation and encouragement.

~Charles R. Schwab

The best place to succeed is where you are with what you've got.

~Charles R. Schwab

One can succeed at almost anything for which he has enthusiasm.

~Charles R. Schwab

There is nothing else that so kills the ambitions of a person as criticisms from superiors. I never criticize anyone...If I like anything, I am hearty in my approbation and lavish in my praise.

~Charles R. Schwab

We are all salesmen every day of our lives. We are selling our ideas, our plans, our enthusiasms to those with whom we come in contact.

~Charles R. Schwab

I did as much as I could: raising chickens, pushing an ice-cream cart, bagging walnuts, driving a tractor on a beet farm, working on the railroad. I think this eclectic career helped me a lot in life.

~Charles R. Schwab

I have yet to find the man, however exalted his station, who did not do

better work and put forth greater effort under a spirit of approval than under a spirit of criticism.

~Charles R. Schwab

Kindness is more powerful than compulsion.

~Charles R. Schwab

I quickly learned that if I kept at it and plowed right through the rejections I would eventually get somebody to buy my wares.

~Charles R. Schwab

The man who has done less than his best has done nothing.

~Charles R. Schwab

I couldn't read. I just scraped by. My solution back then was to read classic comic books because I could figure them out from the context of the pictures. Now I listen to books on tape.

~Charles R. Schwab

The way to get things done is to stimulate competition. I do not mean in a sordid, money-getting way, but in the desire to excel.

~Charles R. Schwab

Passion is the great slayer of adversity. Focus on strengths and what you enjoy.

~Charles R. Schwab

Many times I can see a solution to something differently and quicker than other people. I see the end zone and say 'This is where I want to go.'

~Charles R. Schwab

I was once ask if a big business man ever reached his objective. I replied that if a man ever reached his objective he was not a big

business man.

~Charles R. Schwab

Nobody wants to be passive; indexing is not passive - much more goes into indexing than watching a stock become the next buggy whip.

~Charles R. Schwab

People succeed at just about anything they're genuinely enthusiastic about.

~Charles R. Schwab

Most of the mutual fund investments I have are index funds, approximately 75%.

~Charles R. Schwab

The nasty little secret was that I couldn't read worth a darn. In my case, I still read very slowly to this moment.

~Charles R. Schwab

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