

# Chris Murray

## Quotes

*People, Men, Needs, Giving, Boys, Wish, Opportunity, Giving Up, Moving,  
Dream, Imagination, Doors, Reputation, Heart, Views, Discipline, Reality,  
Tenacity, Mind, Differences*

Like an ant, I will find my way round any obstacle. Like a child, I will persevere with pinpoint focus.

~Chris Murray

People submit too easily to change from others. And yet, for some reason, whenever they consider changing themselves, the focus is always on what they are giving up, never what they are about to gain.

~Chris Murray

The choices you make from this day forward will lead you, step by step, to the future you deserve.

~Chris Murray

Spend your time designing the greatest reputation a man could possess.

~Chris Murray

Let your customers and prospects recommend you to each other and let your competition wish they were you. That is our mission.

~Chris Murray

If you honestly know how you help people, then you should become passionate about sharing it, spread the good news, give everyone a chance to share in the solutions that you can provide.

~Chris Murray

Make sure everyone who works with you or for you, feels the need to tell others about the incredible experience.

~Chris Murray

Remember this. We are always looking for problems to solve, and to solve problems we need to be ready for clues. And you will never be in the receiving frame of mind if you - never - shut - up!

~Chris Murray

Plans are easy to make, dreams are easy to dream. But putting your back into it? A little bit of hard graft and discipline? That is just too scary and far too much effort for the masses

~Chris Murray

Men constantly miscalculate what they can do in a day, and grossly underestimate what can be achieved in a year.

~Chris Murray

There can be no success in sales without tenacity.

~Chris Murray

You can only see your current horizon. Every time you move nearer to your desired destination, new horizons will become clear. New, previously hidden, opportunities will come into view.

~Chris Murray

Understand why you are different and how you help, recognise your target market, and give them something they might not even realise they are missing.

~Chris Murray

What you deserve will be down to you, and you alone.

~Chris Murray

But without a need, even the finest piece of beef is merely a piece of dead bull is it not?

~Chris Murray

Currently, you are approaching each opportunity with a single possible outcome and when that doesn't happen you fool yourself that there was nothing more that you could have done.

~Chris Murray

If you wish to sell to anyone you must earn the right to do so.

~Chris Murray

In this world of half-jobs and liars, I will prevail.

~Chris Murray

You can't plough a field by turning it over in your mind. Either you get out there and plough it or it doesn't get done.

~Chris Murray

I should become happier at what I do and leave others happier than before they'd met me.

~Chris Murray

Mark my words. Perception is reality and how someone perceives you is their reality.

~Chris Murray

Perception number one, how you want people to think about you when you arrive and perception number two, how you want them to talk about you once you have left.

~Chris Murray

Each step of your current journey will take you to new and interesting worlds of opportunity and as every intrepid explorer knows, when one visits strange new lands one must be aware of their customs.

~Chris Murray

Fascinatingly resilient the tenacity of a child. Not yet conditioned by society to give up when instructed to do so.

~Chris Murray

You see continuous movement is the important thing here. Those who remain in one position and then lie to themselves about their progress

are the ones in real trouble.

~Chris Murray

Listen to people from your heart, as if your life depended on it, and you will find that in turn people will listen to you with all of theirs.

~Chris Murray

Listening is a discipline. It's all about being present at that moment in time.

~Chris Murray

That which is currently beyond your capabilities now, does not have to be so forever

~Chris Murray

And so it must be with the energy you muster for your own work. Get out there and convert the unconverted. Save them all from the charlatans and the nearly-men.

~Chris Murray

It's not how I view being a salesman. It's how I live being a salesman.

~Chris Murray

Why do so many salespeople talk to customers about the product and not the result?

~Chris Murray

Until you take the first step forward, failure remains reassuringly impossible.

~Chris Murray

In short, the difference between you and your doctor is that he has a well-designed reputation and you do not.

~Chris Murray

Nobody ever kicked a dog wagging its tail

~Chris Murray

The U.S. Army has recently removed the cross from the insignia worn by chaplains. In its place is a sun with its rays, symbolizing the divine in all things.

~Chris Murray

Everything you desire is always just outside your comfort zone, dear boy. If it wasn't you would already possess it, would you not?

~Chris Murray

Destiny and fate are of one's own making, and riches and happiness are rarely found at the end of an easily-traversed path.

~Chris Murray

It has nothing to do with the time being right or wrong. Storms just happen.

~Chris Murray

Don't allow your imagination to colour events as lesser men would, and see movement in motionless things.

~Chris Murray

The future is a fabulous place to bury your success.

~Chris Murray

I will ask questions that are so wide and open they will feel the need to speak for a week. Then from the information that they give to me, I will mould solutions designed specifically for them.

~Chris Murray

Young man, your problem and the reason so many like you fail, is simply because you allow yourself to give up far too early.

~Chris Murray

**Related Links:**

- People Quotes
- Men Quotes
- Needs Quotes
- Giving Quotes
- Boys Quotes
- Wish Quotes
- Opportunity Quotes
- Giving Up Quotes
- Moving Quotes
- Dream Quotes
- Imagination Quotes
- Doors Quotes
- Reputation Quotes
- Heart Quotes
- Views Quotes
- Discipline Quotes
- Reality Quotes
- Tenacity Quotes
- Mind Quotes
- Differences Quotes