

Dale Carnegie Quotes

*Inspirational, People, Motivational, Thinking, Men, Life, Success, Giving,
Appreciation, Happiness, Mind, Fear, Ideas, Want, Worry, World, Attitude,
Heart, Important, Feelings*

Remember, today is the tomorrow you worried about yesterday.

~Dale Carnegie

It isn't what you have, or who you are, or where you are, or what you are doing that makes you happy or unhappy. It is what you think about.

~Dale Carnegie

If you are not in the process of becoming the person you want to be, you are automatically engaged in becoming the person you don't want to be.

~Dale Carnegie

Any fool can criticize, condemn and complain - and most fools do. But it takes character and self control to be understanding and forgiving.

~Dale Carnegie

Most of the important things in the world have been accomplished by people who have kept on trying when there seemed to be no hope at all.

~Dale Carnegie

Success is getting what you want. Happiness is wanting what you get.

~Dale Carnegie

When we hate our enemies, we are giving them power over us: power over our sleep, our appetites, our blood pressure, our health, and our happiness.

~Dale Carnegie

Instead of worrying about what people say of you, why not spend time trying to accomplish something they will admire.

~Dale Carnegie

The world is so full of people who are grabbing and self-seeking. So the

rare individual who unselfishly tries to serve others has an enormous advantage. He has little competition.

~Dale Carnegie

The successful man will profit from his mistakes and try again in a different way.

~Dale Carnegie

You can make more friends in two months by becoming interested in other people than you can in two years by trying to get other people interested in you.

~Dale Carnegie

Perhaps you will forget tomorrow the kind words you say today, but the recipient may cherish them over a lifetime.

~Dale Carnegie

Feeling sorry for yourself, and your present condition, is not only a waste of energy but the worst habit you could possibly have.

~Dale Carnegie

When dealing with people, remember you are not dealing with creatures of logic, but creatures of emotion.

~Dale Carnegie

Develop success from failures. Discouragement and failure are two of the surest stepping stones to success.

~Dale Carnegie

If you do something for someone else, never remember. If someone does something for you, never forget.

~Dale Carnegie

You cannot teach a man anything, you can only help him find it within

himself.

~Dale Carnegie

An hour of planning can save you 10 hours of doing.

~Dale Carnegie

People rarely succeed unless they have fun in what they are doing.

~Dale Carnegie

Life truly is a boomerang. What you give, you get.

~Dale Carnegie

If you want to gather honey, don't kick over the beehive.

~Dale Carnegie

If you want to conquer fear, don't sit home and think about it. Go out and get busy.

~Dale Carnegie

If you can't sleep, then get up and do something instead of lying there worrying. It's the worry that gets you, not the lack of sleep.

~Dale Carnegie

Let the winds of enthusiasm sweep through you. Live today with gusto.

~Dale Carnegie

You can conquer almost any fear if you will only make up your mind to do so. For remember, fear doesn't exist anywhere except in the mind.

~Dale Carnegie

Pay less attention to what men say. Just watch what they do.

~Dale Carnegie

Give Honest and Sincere Appreciation.

~Dale Carnegie

Applause is a receipt, not a bill.

~Dale Carnegie

When fate hands you a lemon, make lemonade.

~Dale Carnegie

If you believe in what you are doing, then let nothing hold you up in your work.

~Dale Carnegie

You never achieve success unless you like what you are doing.

~Dale Carnegie

The only way to get the best of an argument is to avoid it.

~Dale Carnegie

The person who seeks all their applause from outside has their happiness in another's keeping .

~Dale Carnegie

The royal road to a man's heart is to talk to him about the things he treasures most.

~Dale Carnegie

It isn't work that makes you tired, it's your mental attitude.

~Dale Carnegie

There are always three speeches, for every one you actually gave. The one you practiced, the one you gave, and the one you wish you gave.

~Dale Carnegie

Your smile brightens the lives of all who see it. To someone who has

seen a dozen people frown, scowl or turn their faces away, your smile is like the sun breaking through the clouds.

~Dale Carnegie

By fighting you never get enough, but by yielding you get more than you expected.

~Dale Carnegie

Inaction breeds doubt and fear. Action breeds confidence and courage.

~Dale Carnegie

Face the thing that seems overwhelming and you will be surprised how your fear will melt away.

~Dale Carnegie

All the king's horses and all the king's men can't put the past together again. So let's remember: Don't try to saw sawdust.

~Dale Carnegie

Happiness doesn't depend on any external conditions, it is governed by our mental attitude.

~Dale Carnegie

Speakers who talk about what life has taught them never fail to keep the attention of their listeners.

~Dale Carnegie

Don't be afraid of enemies who attack you. Be afraid of the friends who flatter you.

~Dale Carnegie

Be a good listener. Encourage others to talk about themselves.

~Dale Carnegie

Anyone can do his work, however hard, for one day. Anyone can live sweetly, patiently, lovingly, purely, till the sun goes down. And this is all that life really means.

~Dale Carnegie

Our fatigue is often caused not by work, but by worry, frustration and resentment.

~Dale Carnegie

Use encouragement. Make the fault seem easy to correct.

~Dale Carnegie

Knowledge isn't power until it is applied.

~Dale Carnegie

Fear doesn't exist anywhere except in the mind.

~Dale Carnegie

Act enthusiastic and you will be enthusiastic.

~Dale Carnegie

Learning is an active process. We learn by doing.. Only knowledge that is used sticks in your mind.

~Dale Carnegie

Criticism of others is futile and if you indulge in it often you should be warned that it can be fatal to your career.

~Dale Carnegie

Listen first. Give your opponents a chance to talk. Let them finish. Do not resist, defend or debate. This only raises barriers. Try to build bridges of understanding.

~Dale Carnegie

Are you bored with life? Then throw yourself into some work you believe in with all your heart, live for it, die for it, and you will find happiness that you had thought could never be yours.

~Dale Carnegie

Take a chance! All life is a chance. The man who goes farthest is generally the one who is willing to do and dare.

~Dale Carnegie

Three-fourths of the people you will ever meet are hungering and thirsting for sympathy. Give it to them, and they will love you.

~Dale Carnegie

If you want to be enthusiastic, act enthusiastic.

~Dale Carnegie

There are four ways, and only four ways, in which we have contact with the world. We are evaluated and classified by these four contacts: what we do, how we look, what we say, and how we say it.

~Dale Carnegie

This is the only chance you will ever have on earth with this exciting adventure called life. So why not plan it, and try to live it as richly, as happily as possible?

~Dale Carnegie

Only the prepared speaker deserves to be confident.

~Dale Carnegie

We all have possibilities we don't know about. We can do things we don't even dream we can do.

~Dale Carnegie

Nobody is more persuasive than a good listener

~Dale Carnegie

One of the most tragic things I know about human nature is that all of us tend to put off living.

~Dale Carnegie

Tell the audience what you're going to say, say it; then tell them what you've said.

~Dale Carnegie

Forget yourself by becoming interested in others. Do every day a good deed that will put a smile of joy on someone's face.

~Dale Carnegie

The world is filled with interesting things to do. Don't lead a dull life in such a thrilling world.

~Dale Carnegie

Don't ask a man what is important to him. Watch how he spends his time

~Dale Carnegie

The sure-thing boat never gets far from shore.

~Dale Carnegie

If you can be kind and considerate for one day, then you can be for another. It won't cost you a penny in the world. Begin today.

~Dale Carnegie

90% of all management problems are caused by miscommunication.

~Dale Carnegie

Improving yourself is a lot more profitable than trying to improve others.

~Dale Carnegie

People are not interested in you. They are not interested in me. They are interested in themselves - morning, noon and after dinner.

~Dale Carnegie

The expression a woman wears on her face is far more important than the clothes she wears on her back.

~Dale Carnegie

Our trouble is not ignorance, but inaction.

~Dale Carnegie

Remember happiness doesn't depend upon who you are or what you have; it depends solely on what you think.

~Dale Carnegie

Do the thing you fear to do and keep on doing it... that is the quickest and surest way ever yet discovered to conquer fear.

~Dale Carnegie

Abilities wither under criticism; they blossom under encouragement.

~Dale Carnegie

Talk about your own mistakes before criticizing the other person.

~Dale Carnegie

Let's not allow ourselves to be upset by small things we should despise and forget. Remember "Life is too short to be little".

~Dale Carnegie

It is the way we react to circumstances that determines our feelings.

~Dale Carnegie

The way to defeat fear: decide on a course of conduct and follow it. Keep so busy and work so hard that you forget about being afraid.

~Dale Carnegie

Become genuinely interested in other people.

~Dale Carnegie

Believe you will be successful and you will.

~Dale Carnegie

Keep your mind open to change all the time. Welcome it. Court it. It is only by examining and reexamining your opinions and ideas that you can progress.

~Dale Carnegie

If you must make a mistake, make a new one each time.

~Dale Carnegie

First ask yourself: What is the worst that can happen? Then prepare to accept it. Then proceed to improve on the worst.

~Dale Carnegie

If you are wrong, admit it quickly and emphatically.

~Dale Carnegie

Believe that you will succeed, and you will.

~Dale Carnegie

Flattery is from the teeth out. Sincere appreciation is from the heart out.

~Dale Carnegie

Flaming enthusiasm, backed up by horse sense and persistence, is the quality that most frequently makes for success.

~Dale Carnegie

Praise the slightest improvement and praise every improvement. Be hearty in your approbation and lavish in your praise.

~Dale Carnegie

if you want to keep happiness , you have to share it !

~Dale Carnegie

Take a chance! All life is a chance

~Dale Carnegie

you can measure the size of a person by what makes him or her angry

~Dale Carnegie

A barber lathers a man before he shaves him.

~Dale Carnegie

Remember that other people may be totally wrong. But they don't think so. Don't condemn them. Any fool can do that. Try to understand them. Only wise, tolerant, exceptional people even try to do that.

~Dale Carnegie

Do things for others and you'll find your self-consciousness evaporating like morning dew.

~Dale Carnegie

Even god doesn't propose to judge a man till his last days, why should you and I?

~Dale Carnegie

When we have accepted the worst, we have nothing more to lose. And that automatically means we have everything to gain.

~Dale Carnegie

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