

# Don Yaeger Quotes

*Team, People, Believe, Leader, Decision, Successful, Giving, Opportunity,  
Strong, Thinking, Powerful, Employee, Making Money, Philosophy, Heart,  
Together, Character, Today, College, Strive*

The great ones realize that what you did yesterday guarantees you nothing today. The challenge is too many people are busy celebrating yesterday's success.

~Don Yaeger

You gotta do common things, uncommonly well.

~Don Yaeger

We should all strive to be extraordinary, and that starts with a focus on our own capabilities instead of those of our opponents.

~Don Yaeger

It's not about making money for themselves or the company, but making a difference in the lives of others.

~Don Yaeger

Decisions are the frequent fabric of our daily design.

~Don Yaeger

There is a strong sense of understanding, appreciation, shared responsibility, and trust that unites and motivates the team to work together.

~Don Yaeger

Great companies connect to the heartstrings of their employees to make their purposes known.

~Don Yaeger

We all think that the answer to everything is to add more and to do more and to try more. Sometimes you have to have the discipline to say no and to believe in the process that you have established.

~Don Yaeger

In the end, leadership comes down to consistency and strong, confident

action upon which the team can rely - and this doesn't mean imposing a bunch of rules.

~Don Yaeger

When leaders of a professional team perform a scan, they examine the trends dominating their customer demographics, education, government policy, and especially their competition.

~Don Yaeger

One way Great Teams can connect their team members together is through the glue of mentoring.

~Don Yaeger

If Albert Einstein was right, Cal Ripken should have been a CEO or politician rather than a shortstop, because Ripken led by example over and over... and over again.

~Don Yaeger

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