People, Inspirational, Winning, Failure, Leader, Successful, Smart, Success, Jobs, Passion, Business, Ideas, Why Not, Simple, Friday, Businessman, Swinging For The Fences, Smarter, Decision, Profit

You know you're doing what you love when Sunday nights feel the same as Friday nights.

~Donny Deutsch

There are moments in business and in life when you have to say, "Failure is not an option."

~Donny Deutsch

Once you realize that there are no geniuses out there, you can think, "I can do that". One reason I've succeeded is that I have that naÃ-ve sense of entitlement.

~Donny Deutsch

And here's what management is: motivating people and putting them in places where they can succeed.

~Donny Deutsch

The failure-dichotomy principle: failure is good. Failure is not an option. Balance those in your brain.

~Donny Deutsch

Changes in my personal life are nerve-racking for me.

~Donny Deutsch

I've built my success on the idea that a win for me involves a win for everyone around me.

~Donny Deutsch

The passion, the competitiveness, the swinging for the fences, it adds up.

~Donny Deutsch

The key to success is not purely who's the smartest, who's the best, but also who can say with conviction, "I deserve it." The entire concept is

wrapped up in one phrase: "Why not me?

~Donny Deutsch

The best bosses understand the people working for them. That's the first component: what makes my people tick? What are they in it for? ~Donny Deutsch

You can be hard on people as long as you're just as hard on yourself. ~Donny Deutsch

When you see someone who has turned his passion into a profit, ask yourself, â€~Why not me?

~Donny Deutsch

My philosophy is to always find the smartest people you can. Hire people smarter than you.

~Donny Deutsch

I've always managed by walking around. Any CEO or leader who spends the majority of his time in his office is not doing his job.

~Donny Deutsch

The greatest business icons-it's not that they were worth hundreds of millions, or billions or trillions of dollars, it's that they moved society forward.

~Donny Deutsch

If you can't embrace both failure or the possibility of failure, or the tremendous fear of failure, you can't be wildly successful. It's just an axiomatic truth.

~Donny Deutsch

The happiest people are the ones who follow their own dreams most closely.

~Donny Deutsch

I appear wild on the outside, but I'm a conservative businessman.

~Donny Deutsch

That outgrowth of arrogance comes at a price: some people don't like is. I take responsibility for that.

~Donny Deutsch

Failure is not an option on this one.

~Donny Deutsch

When I looked into the mechanics of being a businessman, I found it wasn't rocket science.

~Donny Deutsch

The only thing I hated about the agency business was a lot of business travel. It was the only part of my job that I did not like. I found it very tedious and wearing.

~Donny Deutsch

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