Character, Leadership, Leader, People, Organization, Engagement, Mind, Quality, Thinking, Who You Are, Integrity, Unmotivated, Personality, Matter, Philosophy, Self, Life, Example, Halfway There, Opportunity

Leadership is a matter of how to be, not how to do it.

~Frances Hesselbein

The leader for today and the future will be focused on how to be - how to develop quality, character, mind-set, values, principles, and courage.

~Frances Hesselbein

Organizations exist to make people's strengths effective and their weaknesses irrelevant. And this is the work of effective leaders.

~Frances Hesselbein

It's not hard work that wears you out, but the repression of your true personality, and I've found a way of working that does not demand that.

~Frances Hesselbein

Communication is not saying something; communication is being heard.

~Frances Hesselbein

The leader builds dispersed and diverse leadership - distributing leadership to the outermost edges of the circle to unleash the power of shared responsibility.

~Frances Hesselbein

Leadership is much less about what you do, and much more about who you are.

~Frances Hesselbein

Most of us will be remembered, in work and in life, for just a few words or deeds that made a difference to others. The way we choose to say good-bye is likely to be one of the ways we are remembered.

~Frances Hesselbein

You should be a living practicing example of what you are preaching.

~Frances Hesselbein

When you see a roadblock or challenge as an opportunity, it is amazing how you are already halfway there.

~Frances Hesselbein

Dispirited, unmotivated, unappreciated workers cannot compete in a highly competitive world.

~Frances Hesselbein

No matter what business you're in, everyone in the organisation needs to know why

~Frances Hesselbein

The best part of the character and quality of the leader is expressing who you are in the work you do and how you do it.

~Frances Hesselbein

Few leaders are born. We learn to be leaders. We learn by working with other people and working through our philosophy.

~Frances Hesselbein

It is the quality and the character of the leader that determines the results and performance.

~Frances Hesselbein

If we are to remain mission focused, as we must be if we are to be relevant in an uncertain age, the abandoning those things that do not further the mission is a leadership imperative.

~Frances Hesselbein

People know that pursuing a mission without achieving results is dispiriting; achieving results without a mission is meaningless.

~Frances Hesselbein

Key to the societal significance of tomorrow's leaders is the way they embrace the totality of leadership, not just including 'my organization' but reaching beyond the walls as well.

~Frances Hesselbein

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