Jack Ma Quotes

Business, Leadership, Memorable, People, Opportunity, Ifs, Entrepreneur, Giving Up, Jobs, Thinking, Knows, Two, Should Have, Inspirational, World, Successful, Real, Mean, Smart, Employee Help young people. Help small guys. Because small guys will be big. Young people will have the seeds you bury in their minds, and when they grow up, they will change the world.

~Jack Ma

You should learn from your competitor, but never copy. Copy and you die.

~Jack Ma

I believe in two principles: Your attitude is more important than your capabilities. Similarly, your decision is more important than your capabilities!

~Jack Ma

If you don't give up, you still have a chance. And when you are small, you have to be very focused and rely on your brain, not your strength. ~Jack Ma

Only fools use their mouth to speak. A smart man uses his brain, and a wise man uses his heart.

~Jack Ma

Success and profitability are outcomes of focusing on customers and employees, not objectives.

~Jack Ma

A good job isn't something you go out and find, it's something you discover while you're working.

~Jack Ma

Today is cruel. Tomorrow is crueller. And the day after tomorrow is beautiful.

~Jack Ma

If you're still poor at 35, you deserve it.

~Jack Ma

EBay may be a shark in the ocean, but I'm a crocodile in the Yangtze River. If we fight in the ocean, we lose, but if we fight in the river, we win.

~Jack Ma

Find the right people, not the best people.

~Jack Ma

Go big, or go home. Otherwise, you're wasting your youth. ~Jack Ma

If you want to grow, find a good opportunity. Today, if you want to be a great company, think about what social problem you could solve. ~Jack Ma

I don't want to be liked. I want to be respected.

~Jack Ma

If there are nine rabbits on the ground and you want to catch one, just focus on one.

~Jack Ma

A great opportunity is often hard to be explained clearly; things that can be explained clearly are often not the best opportunities.

~Jack Ma

We appreciate yesterday, but we're looking for a better tomorrow. ~Jack Ma

Life is so short, so beautiful. Don't be so serious about work. Enjoy the lives.

Forget about yourncompetitors, just focus on your customers.

~Jack Ma

The opportunities that everyone cannot see are the real opportunities. ~Jack Ma

Once in your life, try something. Work hard at something. Try to change. Nothing bad can happen.

~Jack Ma

If you have a different mindset, you will have a different outcome: if you make different choices from your peers, your life will then be different from your peers.

~Jack Ma

Luck is very important. Of course you can't wait for luck, because it won't come. While you start a journey, luck may eventually come to you.

~Jack Ma

All MBA have said are correct, but they can't execute it.

~Jack Ma

The very important thing you should have is patience.

~Jack Ma

30% of all people will never believe you. Do not allow your colleagues and employees to work for you. Instead, let them work for a common goal.

~Jack Ma

Adopt and change before any major trends or changes.

Customers should be number 1, Employees number 2, and then only your Shareholders come at number 3.

~Jack Ma

Don't hire the most qualified, hire the craziest

~Jack Ma

In carrying out e-commerce, the most important thing is to keep doing what you are doing right now with passion, to keep it up. ~Jack Ma

I'm not a tech guy. I'm looking at the technology with the eyes of my customers, normal people's eyes.

~Jack Ma

If Alibaba cannot become a Microsoft or Walmart, I will regret it for the rest of my life.

~Jack Ma

A leader should have higher endurance and ability to accept and embrace failure.

~Jack Ma

No matter how tough the chase is, you should always have the dream you saw on the first day. It'll keep you motivated and rescue you (from any weak thoughts).

~Jack Ma

The customer is number one, the employee is number two and the shareholder is number three. If the customer is happy, the business is happy, and the shareholders are happy.

~Jack Ma

Never ever do business with the government. Be in love with them, never marry them.

~Jack Ma

If you've never tried, how will you ever know if there's any chance? ~Jack Ma

It doesn't matter if I failed. At least I passed the concept on to others. Even if I don't succeed, someone will succeed.

~Jack Ma

A real businessman or entrepreneur has no enemies. Once he understand this, the sky's the limit.

~Jack Ma

No matter what one does, regardless of failure or success, the experience is a form of success in itself.

~Jack Ma

The world will not remember what you say, but it will certainly not forget what you have done.

~Jack Ma

Giving up is the greatest failure.

~Jack Ma

Always let your employees come to work with a smile.

~Jack Ma

The quality of a good leader therefore is his vision, tenacity, and his capability.

~Jack Ma

Your employee should have superior technical skills than you. If he

doesn't, it means you have hired the wrong person.

~Jack Ma

If you don't give up, you still have a chance.

~Jack Ma

Global vision, local win. ~Jack Ma

You never know how much can you do in your life.

~Jack Ma

A leader should have higher grit and tenacity, and be able to endure what the employees can't.

~Jack Ma

We will make it because we are young and we will never, never give up.

~Jack Ma

Opportunities are where the complaints are.

~Jack Ma

Never ever compete on prices, instead compete on services and innovation.

~Jack Ma

A leader should never compare his technical skills with his employee's. ~Jack Ma

Customers first, employees second, and shareholders third.

~Jack Ma

The most unreliable thing in this world is human relationships.

My job is to help more people have jobs.

~Jack Ma

Without internet, there would have been no Jack Ma, and no Alibaba or Taobao.

~Jack Ma

For ecommerce, the most important thing is trust.

~Jack Ma

Nobody wanted to believe Jack Ma.

~Jack Ma

I try to make myself happy ... because I know that if I'm not happy, my colleagues are not happy, and my shareholders are not happy, and my customers are not happy.

~Jack Ma

You've to make consumers smart. An e-commerce portal doesn't sell a product at cheaper rates, instead an offline shop sells it at a costlier prices.

~Jack Ma

Don't even trust that you are able to unify what everyone is thinking; it is impossible

~Jack Ma

When you have one million dollars, you're a lucky person. When you have 10 million dollars, you've got trouble, a lot of headaches.

~Jack Ma

Rather than having small smart tricks to get by, focus on holding on and

persevering.

~Jack Ma

If we are a good team and know what we want to do, one of us can defeat tons of them.

~Jack Ma

If you view everyone as your enemies, everyone around you will be your enemies.

~Jack Ma

A leader should be a visionary and have more foresight than an employee.

~Jack Ma

Alibaba is an ecosystem that helps small business to grow. ~Jack Ma

Change the world is maybe Obama's job.

~Jack Ma

I don't care about revenues.

~Jack Ma

I don't want people in China to have deep pockets but shallow minds. ~Jack Ma

I know nothing about technology.

~Jack Ma

I want people to learn what democracy means.

~Jack Ma

When I am myself, I am happy and have a good result.

Yahoo today is not a portal. Yahoo today is a search engine. ~Jack Ma

People think, 'Jack, you do too much.

~Jack Ma

Today the financial market is no good, but the money is there. ~Jack Ma

Today, making money is very simple. But making sustainable money while being responsible to the society and improving the world is very difficult.

~Jack Ma

I am very interested in bringing companies from everywhere to sell their products in China.

~Jack Ma

A peace talk is always difficult, always complicated.

~Jack Ma

Opportunity lies in the place where the complaints are.

~Jack Ma

We should never finish a 20 year program in two year.

~Jack Ma

I don't shop online, but my wife buys everything at home. We buy sea crabs, fresh crabs, all kinds of things.

~Jack Ma

If the customer loves you, the government will have to love you.

I would love to, if someone would lend me the money.

~Jack Ma

I think Yahoo is a great company, with great assets. ~Jack Ma

You never know that the things you're doing are that meaningful to society.

~Jack Ma

I absolutely don't have \$20 billion. But I'd love to, right? ~Jack Ma

I am going to enjoy some other things apart from business. ~Jack Ma

When we have money, we start making mistakes.

~Jack Ma

I call myself a blind man riding on a blind tiger.

~Jack Ma

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