

Jay Abraham

Quotes

*People, Marketing, Success, Giving, Business, Action, Opportunity, Keys,
Simple, Believe, Greatness, Integrity, Life Is, Facts, Writing, Benefits,
Competition, Company, Careers, Riches*

As soon as you open your mind to doing things differently, the doors of opportunity practically fly off their hinges.

~Jay Abraham

Sell the benefit, not your company or the product. People buy results, not features.

~Jay Abraham

Understand that you need to sell you and your ideas in order to advance your career, gain more respect, and increase your success, influence and income.

~Jay Abraham

The key to all of life is understanding how to add value to others.

~Jay Abraham

If you truly believe that what you have is useful and valuable to your clients, then you have a moral obligation to try to serve them in every way possible.

~Jay Abraham

You are surrounded by simple, obvious solutions that can dramatically increase your income, power, influence and success. The problem is, you just don't see them.

~Jay Abraham

The greatest determinant of greatness is going to be our ability to collaborate with others who have pieces of the puzzle we don't.

~Jay Abraham

The key of all life is value. Value is not what you get, it's what you give.

~Jay Abraham

Without integrity, no company can have positive word of mouth

~Jay Abraham

The fact is, everyone is in sales. Whatever area you work in, you do have clients and you do need to sell.

~Jay Abraham

If you're attacking your market from multiple positions and your competition isn't, you have all the advantage and it will show up in your increased success and income.

~Jay Abraham

No one ever succeeds without the help of others.

~Jay Abraham

People are silently begging to be acknowledged, informed, given advance opportunities and led to action.

~Jay Abraham

An amazing thing, the human brain. Capable of understanding incredibly complex and intricate concepts. Yet at times unable to recognize the obvious and simple.

~Jay Abraham

If you can be interested in other people you can own the world.

~Jay Abraham

Innovation basically involves making obsolete that which you did before.

~Jay Abraham

Companies thrive on the basis of the stories they tell.

~Jay Abraham

Tell people what specific action to take.

~Jay Abraham

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