

Jay Samit Quotes

*People, Opportunity, Careers, Disruption, Ideas, Successful, Entrepreneur,
Important, Dream, Ambition, Giving Up, Differences, Years, Journey, Trying,
Determination, Customers, Excuse, Worst Enemy, Something New*

You'll never know how close you are to victory if you give up.

~Jay Samit

Those that recognize the inevitability of change stand to benefit the most from it.

~Jay Samit

The most successful people have the same twenty-four hours in a day that you do.

~Jay Samit

Self-disruption is akin to undergoing major surgery, but you are the one holding the scalpel.

~Jay Samit

Starting each day with a positive mindset is the most important step of your journey to discovering opportunity.

~Jay Samit

There is a difference between failing and failure. Failing is trying something that you learn doesn't work. Failure is throwing in the towel and giving up.

~Jay Samit

Disruptors don't have to discover something new; they just have to discover a practical use for new discoveries.

~Jay Samit

Your energy is a valuable resource, distribute it wisely.

~Jay Samit

No obstacle is so big that one person with determination can't make a difference.

~Jay Samit

A career is just a longer trip with a whole lot more baggage.

~Jay Samit

Crowdsourcing is the ultimate disruptor of distribution because in a most Zen-like fashion, the content is controlled by everyone and no one at the same time.

~Jay Samit

Problems are just businesses waiting for the right entrepreneur to unlock the value.

~Jay Samit

All Disruption starts with introspection.

~Jay Samit

The best big idea is only going to be as good as its implementation.

~Jay Samit

An average idea enthusiastically embraced will go farther than a genius idea no one gets.

~Jay Samit

The real challenge is for each of us to determine where we feel we can make the most impact.

~Jay Samit

To be successful, innovation is not just about value creation, but value capture.

~Jay Samit

The majority of people are not willing to risk what they have built for the opportunity to have something better.

~Jay Samit

At the heart of all sales and marketing is the ability to create demand even in the absence of logic.

~Jay Samit

Disruption causes vast sums of money to flow from existing businesses and business models to new entrants.

~Jay Samit

Lifelong learning is no longer a luxury but a necessity for employment.

~Jay Samit

Whether driven by ambition or circumstance, every career gets disrupted.

~Jay Samit

A dream with a deadline is a goal.

~Jay Samit

There are riches to be found simply by capturing the value released through others' disruptive breakthroughs.

~Jay Samit

Most startup failures result from entrepreneurs who are better at making excuses than products.

~Jay Samit

Security doesn't rob ambition; the illusion of security robs ambition.

~Jay Samit

Accepting that the odds are against you is the same as accepting defeat before you begin.

~Jay Samit

Corporate planning cycles are a classic example of generals fighting

the last war over again instead of preparing for what might lie ahead.

~Jay Samit

It is not incumbent on the world to conform to your vision of change. It is up to you to explain the future in terms that those living in the past and present can follow.

~Jay Samit

Plan for ways to get more enjoyment into your life and you will get more joy out of it.

~Jay Samit

The customer is always right...even when they're wrong.

~Jay Samit

You have a choice: pursue your dreams, or be hired by someone else to help them fulfill their dreams.

~Jay Samit

Our world's future is far more malleable and controllable than most people realize.

~Jay Samit

The power of crowd sourcing always remains with the crowd, not the technological implementation.

~Jay Samit

There are two types of people in this world: those whose look for opportunity and those who make it happen.

~Jay Samit

A free and open Internet is a despot's worst enemy.

~Jay Samit

Pivoting is not the end of the disruption process, but the beginning of the next leg of your journey.

~Jay Samit

Every threat to the status quo is an opportunity in disguise.

~Jay Samit

In life, you get what you believe you deserve.

~Jay Samit

Building a career or a company is about living a few years of your life like most people won't so that you can spend the rest of your life living at a level most people can't.

~Jay Samit

Would you rather work forty hours a week at a job you hate or eighty hours a week doing work you love?

~Jay Samit

If you don't know where you want to be in five years, how do you ever expect to get there?

~Jay Samit

You will have more regrets for the things you didn't try than the ones you tried and didn't succeed at.

~Jay Samit

The most important tool you have on a resume is language.

~Jay Samit

Success doesn't teach as many lessons as failure

~Jay Samit

Be the best at what you do or the only one doing it.

~Jay Samit

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