

# Jeffrey R. Immelt

## Quotes

*People, Business, Important, Leader, Passion, Change, Self, Life, Leadership,  
Running, Real, Thinking, Pages, Three, Teacher, Believe, Ability, Earning,  
Talking, Two*

Good leaders don't tell people what to do, they give teams capability and inspiration.

~Jeffrey R. Immelt

Managing innovation better may be the only way out of the abyss called commodity hell.

~Jeffrey R. Immelt

Work hard with passion and courage. Life is a marathon of contribution. You really must work hard to accomplish something... Find your passion and get good at it.

~Jeffrey R. Immelt

Values can't just be words on a page. To be effective, they must shape action.

~Jeffrey R. Immelt

The most important thing I've learned since becoming CEO is context. It's how your company fits in with the world and how you respond to it.

~Jeffrey R. Immelt

Seeing people in person is a big part of how you drive any change process. You have to show people a positive view of the future and say "we can do it"

~Jeffrey R. Immelt

Surviving a failure gives you more self-confidence. Failures are great learning tools - but they must be kept to a minimum.

~Jeffrey R. Immelt

Live with passion. Live with purpose.

~Jeffrey R. Immelt

I was never afraid of failure. I realized that I was responsible for my own

success and that every day offers a new beginning and I was confident in my ability to improve.

~Jeffrey R. Immelt

Every leader needs to clearly explain the top three things the organization is working on. If you can't, you are not leading well.

~Jeffrey R. Immelt

And people is the most important part of my job. I spend one third of my time on people.

~Jeffrey R. Immelt

It's the sustained ability to change that really counts.

~Jeffrey R. Immelt

I was Chairman for two days. I had an airplane with my engines, hit a building I insured, was covered by a network I owned and I still have to increase earnings by 11 percent.

~Jeffrey R. Immelt

You can't delegate growth or customer satisfaction.

~Jeffrey R. Immelt

I love working with customers. Sales has really influenced everything I do. It has instilled in me the important traits of operating with a sense of urgency and listening to people.

~Jeffrey R. Immelt

Good leaders are very curious, and they spend a lot of time trying to learn things.

~Jeffrey R. Immelt

Enron and 9/11 marked the end of an era of individual freedom and the beginning of personal responsibility.

~Jeffrey R. Immelt

Really, the one thing that actually works - you know, state-run communism may not be your cup of tea, but [China's] government works.

~Jeffrey R. Immelt

I grew up in Cincinnati, Ohio, and my parents are really right wingers. My dad watches, like, five or six hours of Fox News every day and stuff like that.

~Jeffrey R. Immelt

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