

# John Harvey-Jones Quotes

*Business, People, Leadership, Years, Mistake, Winning, Technology,  
Innovation, Statistics, Decision, Engineering, Doe, And Love, Should, Smart,  
Rhetoric, Responsibility, Tasks, Failure, Ethics*

How do you know you have won? When the energy is coming the other way and when your people are visibly growing individually and as a group.

~John Harvey-Jones

If you are doing things the same way as two years ago, you are almost certainly doing them wrong.

~John Harvey-Jones

In order to solve problems, information has to be shared; and not only information, but doubts, fears and questions.

~John Harvey-Jones

It is the responsibility of leadership and management to give opportunities and put demands on people which enable them to grow as human beings in their work environment.

~John Harvey-Jones

People who don't make mistakes are no bloody good to you at all.

~John Harvey-Jones

Problems can only be solved by the people who have them. You have to try and coax them and love them into seeing ways in which they can help themselves.

~John Harvey-Jones

The only companies that innovate are those who believe that innovation is vital for their future.

~John Harvey-Jones

The trouble is that all-encompassing though information technology may be, it will always convey facts and numbers ... what it does not convey is perception, belief and motivation.

~John Harvey-Jones

It horrifies me that ethics is only an optional extra at Harvard Business School.

~John Harvey-Jones

People are unlikely to know that they need a product which does not exist and the basis of market research in new and innovative products is limited in this regard.

~John Harvey-Jones

Good business should contain something for both parties.

~John Harvey-Jones

The task of industry is continuously, year on year, to make more and better things, using less of the world's resources.

~John Harvey-Jones

There is practically no area of business where the difference between rhetoric and actuality is greater than in the handling of people.

~John Harvey-Jones

It is surprising, in the welter of questions that one gets at (AGMs), how few actually relate to the performance of the company, or the decisions taken by the board in particular areas.

~John Harvey-Jones

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