People, Years, Technology, Thinking, Running, Ideas, Car, Two, Phones, Internet, Entrepreneur, Ifs, Believe, World, Want, Innovation, Long, Hate, Needs, Crazy

My own theory is that we are in the middle of a dramatic and broad technological and economic shift in which software companies are poised to take over large swathes of the economy

~Marc Andreessen

In the startup world, you're either a genius or an idiot. You're never just an ordinary guy trying to get through the day

~Marc Andreessen

In short, software is eating the world

~Marc Andreessen

My goal is not to fail fast. My goal is to succeed over the long run. They are not the same thing.

~Marc Andreessen

All's fair in love, war and ride-sharing.

~Marc Andreessen

Innovation accelerates and compounds. Each point in front of you is bigger than anything that ever happened.

~Marc Andreessen

Over the next 10 years, I expect many more industries to be disrupted by software, with new world-beating Silicon Valley companies doing the disruption in more cases than not.

~Marc Andreessen

Health care and education, in my view, are next up for fundamental software-based transformation.

~Marc Andreessen

A lot of things you want to do as part of daily life can now be done over the Internet.

~Marc Andreessen

China is very entrepreneurial but has no rule of law. Europe has rule of law but isn't entrepreneurial. Combine rule of law, entrepreneurialism and a generally pro-business policy, and you have Apple.

~Marc Andreessen

People who tell computers what to do, and people who are told by computers what to do.

~Marc Andreessen

You only ever experience two emotions: euphoria and terror. And I find that lack of sleep enhances them both.

~Marc Andreessen

You are cruising along, and then technology changes. You have to adapt.

~Marc Andreessen

The smartphone revolution is under-hyped, more people have access to phones than access to running water. We've never had anything like this before since the beginning of the planet.

~Marc Andreessen

Almost every dot-com idea from 1999 that failed will succeed.

~Marc Andreessen

More and more major businesses and industries are being run on software and delivered as online services - from movies to agriculture to national defense.

~Marc Andreessen

There's a new generation of entrepreneurs in the Valley who have arrived since 2000, after the dotcom bust. They're completely fearless.

~Marc Andreessen

Today's leading real-world retailer, Wal-Mart, uses software to power its logistics and distribution capabilities, which it has used to crush its competition

~Marc Andreessen

There's always more demands than there's time to meet them, so it's constantly a matter of trying to balance them

~Marc Andreessen

Over two billion people now use the broadband Internet, up from perhaps 50 million a decade ago, when I was at Netscape, the company I co-founded.

~Marc Andreessen

At Microsoft, they all rock back and forth like Gates, they wear the same glasses, they have the same hair style. Maybe they grow them in tanks.

~Marc Andreessen

I think 2012 is the year when consumers all around the world start saying no to feature phones and start saying yes to smartphones.

~Marc Andreessen

Start-ups should be based on radical ideas. There should be a high failure rate for start-ups, because if there isn't their ideas aren't bold enough.

~Marc Andreessen

No one should expect building a new high-growth, software-powered company in an established industry to be easy. It's brutally difficult.

I hope to someday live in a world where there are lots more Silicon Valleys.

~Marc Andreessen

In a startup, absolutely nothing happens unless you make it happen.

~Marc Andreessen

So I came from an environment where I was starved for information, starved for connection.

~Marc Andreessen

One of the advantages of moving quickly is if you do something wrong you can change it.

~Marc Andreessen

I enjoy not being a public company.

~Marc Andreessen

Google is working on self-driving cars, and they seem to work. People are so bad at driving cars that computers don't have to be that good to be much better.

~Marc Andreessen

Companies in every industry need to assume that a software revolution is coming.

~Marc Andreessen

We call it the 'Rule of Crappy People'. Bad managers hire very, very bad employees, because they're threatened by anybody who is anywhere near as good as they are.

~Marc Andreessen

Only two people have been on the cover of Time Magazine in bare feet. I'm one, the other is Gandhi.

~Marc Andreessen

Every kid coming out of Harvard, every kid coming out of school now thinks he can be the next Mark Zuckerberg, and with these new technologies like cloud computing, he actually has a shot.

~Marc Andreessen

Around '93, '94, the conventional wisdom about the Internet was that it was a toy for academics and researchers. So it was very, very underestimated for about two years.

~Marc Andreessen

If you're unhappy, you should change what you're doing.

~Marc Andreessen

The transformation of Apple is probably the biggest tech story of the last 15 years.

~Marc Andreessen

These days, you have the option of staying home, blogging in your underwear, and not having your words mangled. I think I like the direction things are headed.

~Marc Andreessen

If I want to get work done, that's usually about 3 in the morning.

~Marc Andreessen

When you're dealing with machines or anything that you build, it either works or it doesn't, no matter how good of a salesman you are.

~Marc Andreessen

If we're in a bubble, it's the weirdest bubble I've ever seen, where everybody hates everything.

It's an old - and true - cliche that VCs rarely actually say 'no' - more often they say 'maybe', or 'not right now', or 'my partners aren't sure', or 'that's interesting, let me think about it'

~Marc Andreessen

I would say the consumer Internet companies - in a lot of ways, if you go inside the consumer Internet companies and you see how they run, it's how all their businesses are going to run.

~Marc Andreessen

Today's stock market actually hates technology, as shown by all-time low price/earnings ratios for major public technology companies

~Marc Andreessen

The difference between a vision and a hallucination is that other people can see the vision.

~Marc Andreessen

The 2 hardest things you'll have to do when running a company are recruiting and talking people out of leaving.

~Marc Andreessen

There is the opportunity to do more and better if you're smaller and more nimble.

~Marc Andreessen

In 2000, when my partner Ben Horowitz was CEO of the first cloud computing company, Loudcloud, the cost of a customer running a basic Internet application was approximately \$150,000 a month.

~Marc Andreessen

The days when a car aficionado could repair his or her own car are long past, due primarily to the high software content.

At a certain point in your career - I mean, part of the answer is a personal answer, which is that at a certain point in your career, it becomes more satisfying to help entrepreneurs than to be one.

~Marc Andreessen

I always had the old-school model that I'm going to work for as long as I'm relevant and focus on for-profit activities and someday when I retire I'm going to learn about philanthropy.

~Marc Andreessen

When I talk to entrepreneurs today, I feel like the grandfather who was in the Civil War.

~Marc Andreessen

Innovation accelerates and compounds.

~Marc Andreessen

Learning to code is the single best thing anyone can do to get the most out of the amazing future in front of us.

~Marc Andreessen

Any new technology tends to go through a 25-year adoption cycle.

~Marc Andreessen

There is a constant need for new systems and new software.

~Marc Andreessen

The good news is we had this idea of cloud computing. The bad news is we were 10 years too early.

~Marc Andreessen

The great companies get built by their founders

I know where I'm putting my money.

~Marc Andreessen

Great CEOs are not just born with shiny hair and a tie.

~Marc Andreessen

Rule 1: All rules can be broken. Many (ex-legal and ethical) should be. Most people won't.

~Marc Andreessen

Out of ten swings at the bat, you get maybe seven strikeouts, two base hits, and if you are lucky, one home run. The base hits and the home runs pay for all the strikeouts

~Marc Andreessen

We have never lived in a time with the opportunity to put a computer in the pocket of 5 billion people.

~Marc Andreessen

An awful lot of successful technology companies ended up being in a slightly different market than they started out in.

~Marc Andreessen

The gulf between what the press and many regular people believe Bitcoin is, and what a growing critical mass of technologists believe Bitcoin is, remains enormous.

~Marc Andreessen

The good news about building a company during times like this is that the companies that do succeed are going to be extremely strong and resilient.

~Marc Andreessen

Tech stocks are trading at a 30-year-low when compared to the

multiples of industrials (companies). Its the weirdest bubble when everyone hates everything.

~Marc Andreessen

I think that every technology company that's more than 20 years old will break up

~Marc Andreessen

I am bullish on the global development. I am bullish on billions of people getting out of poverty.

~Marc Andreessen

If you think you can execute a previously failed idea, you just have to be able to show that now is the time.

~Marc Andreessen

I don't think objectively we are in a tech bubble when tech stocks are at a 30 year low.

~Marc Andreessen

There was a point in the late '90s where all the graduating M.B.A.'s wanted to start companies in Silicon Valley, and for the most part they were not actually qualified to do it.

~Marc Andreessen

The Internet has always been, and always will be, a magic box.

~Marc Andreessen

It was a joke, okay? If we thought it would actually be used, we wouldn't have written it!

~Marc Andreessen

Practically everyone is going to have a general purpose computer in their pocket, it's so easy to underestimate that, that has got to be the

really, really big one.

~Marc Andreessen

I've been a customer of the top venture capital firms, so I know exactly what they do and don't do.

~Marc Andreessen

If there's been a crisis in a market, you don't tend to have a new crisis in that market until the people who went through the last crisis aren't in the system anymore.

~Marc Andreessen

Ten to 20 years out, driving your car will be viewed as equivalently immoral as smoking cigarettes around other people is today.

~Marc Andreessen

I've been an entrepreneur three times. I started three companies.

~Marc Andreessen

The multipurpose device will always fail.

~Marc Andreessen

Working for a big company is, I believe, much risker than it looks.

~Marc Andreessen

When I started Netscape I was brand new out of college and all the aspects of building a business, like balance sheets and hiring people, were new to me.

~Marc Andreessen

Skype has a great engineering team, which I like to describe as 'all of Estonia.'

People tend to think of the web as a way to get information or perhaps as a place to carry out e-commerce. But really, the web is about accessing applications.

~Marc Andreessen

I don't waste time being depressed.

~Marc Andreessen

There's no such thing as the middle class. It's absolutely vanishing.

~Marc Andreessen

Big breakthrough ideas often seem nuts the first time you see them.

~Marc Andreessen

Whatever you're selling, storage or networking or security, you're going head to head with the incumbent players.

~Marc Andreessen

Perhaps the single most dramatic example of this phenomenon of software eating a traditional business is the suicide of Borders and corresponding rise of Amazon

~Marc Andreessen

The most important thing is to get on the right horse.

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