

# Nick Morgan Quotes

*Mind, People, Leader, Thinking, Voice, Powerful, Communication, Giving,  
Talking, Attention, Firsts, Keys, Body, Needs, Speech, Desire, Currents, Family,  
Persons, Messages*

The questionnaire is a simple first step toward becoming more self-aware.

~Nick Morgan

Emotions are charismatic. Focused emotions are very charismatic. To lead people with charisma, you need to take charge of and focus your emotions.

~Nick Morgan

The whole reason to study (and learn to control) body language is to have that support (rather than undercut) your message.

~Nick Morgan

Being embarrassed means that you're human, and we like you better for it

~Nick Morgan

Leaders can only lead willing, preferably zealous followers so don't get too far out in front of your team.

~Nick Morgan

First ask why, and decide whether something is worth doing. Only after that should you set about doing it as well as you can.

~Nick Morgan

We have a Marlboro Man Theory of leadership and change, especially in America, but in fact anything great that's accomplished is accomplished by many hands.

~Nick Morgan

CEOs will struggle to keep themselves and their companies current, relevant, and ahead of the curve.

~Nick Morgan

It turns out that we determine who our leaders are by unconscious undertones we all project with our voices - and of which we're completely unaware.

~Nick Morgan

We all need to be astute in sending and reading power cues, so that we can prevent ourselves - and the world - from being manipulated by evil geniuses like Hitler.

~Nick Morgan

Storytelling sticks in the mind because it attaches emotions to events, and that's the way we remember things. If you don't tell stories, no one will remember what you say.

~Nick Morgan

Mirror neurons make human empathy possible.

~Nick Morgan

Every human emits unconscious vocal undertones that determine who the leader is in the room.

~Nick Morgan

Indeed, we learn far more from our mistakes than our successes.

~Nick Morgan

The key is to become aware of how you are signaling your presence in meetings, conversations, speeches - everywhere you show up. Then you can take charge of them.

~Nick Morgan

The world is a very big place and there are many wonderful people in with ideas you haven't thought about. Talk to them, find out what they're thinking, so that you can be the best person you can be.

~Nick Morgan

The unconscious mind governs our decision-making, and much of our communications. It's imperative, if you want to be a successful leader, to become aware of these key human actions.

~Nick Morgan

The conscious mind is easily overwhelmed. The unconscious mind is vast and far more powerful, but by definition we're not aware of it.

~Nick Morgan

If you adopt the body language of a power player, it will greatly facilitate your ability to be a power player.

~Nick Morgan

Don't let TV be a babysitter!!!!

~Nick Morgan

Gestures come first! Before we're consciously aware of our thoughts, we start to gesture. Pay attention to your gestures, and others', and you can become a more powerful communicator.

~Nick Morgan

The person in power takes up the most space.

~Nick Morgan

Use your unconscious mind to read other people's intents, emotions, and desires.

~Nick Morgan

Our conscious minds are rapidly overwhelmed with the few tasks that they attempt to manage. That's why our unconscious minds have evolved to handle so much of our thinking.

~Nick Morgan

We are communal beings who love to get together in groups and share

emotions - like sporting events, rock concerts and political rallies. We crave tribal membership.

~Nick Morgan

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