

Niklas Zennstrom

Quotes

People, Skype, Years, Entrepreneur, Internet, Thinking, Needs, Moving, Jobs, Google, Phones, Connections, Next, Today, Valleys, Successful, Smart, Looks, Video, Technology

If you can use a Web browser, you can use Skype.

~Niklas Zennstrom

We also have a conference call feature where up to five people can talk on one Skype call.

~Niklas Zennstrom

Skype is for any individual who has a broadband Internet connection.

~Niklas Zennstrom

Skype is easy enough to use so that people don't need to be tech savvy - a lot of users just want to communicate with their friends and family, and they find this is the easiest, cheapest way.

~Niklas Zennstrom

People need to access Skype wirelessly, no matter where they are, and what happens is that we'll be taking advantage of the rollout of Internet everywhere - WiFi and WiMax in particular.

~Niklas Zennstrom

If you want to be an entrepreneur, it's not a job, it's a lifestyle.

~Niklas Zennstrom

The telephone is a 100-year-old technology. It's time for a change. Charging for phone calls is something you did last century.

~Niklas Zennstrom

As an investor, what we're not looking for is 'oh this is a cool app,' it's 'is this something that can become a big business?' You need to find those that can become real businesses.

~Niklas Zennstrom

And the VCR did the same thing: the movie industry thought nobody would ever watch movies any more.

~Niklas Zennstrom

If you could utilize the resources of the end users' computers, you could do things much more efficiently.

~Niklas Zennstrom

Talent can pop up anywhere in the world, it's not just one city block.

~Niklas Zennstrom

As an entrepreneur, if you're the originator, you need to be faster than ever.

~Niklas Zennstrom

The next Google or Facebook will come from somewhere other than Silicon Valley.

~Niklas Zennstrom

The thing about the Internet is the openness. People can link to each other themselves.

~Niklas Zennstrom

Another differentiator is that Skype is free and simple to set up, and it costs us virtually nothing for a new user to join the Skype network, which is why we can offer the service for free.

~Niklas Zennstrom

It is very similar to companies like Google and other internet companies. When you go and search on Google you don't pay for that. But sometimes you click on an advert and Google makes money on that.

~Niklas Zennstrom

International markets are much bigger than the U.S. In Sweden we have 9 million inhabitants, and if you're successful in Sweden, you're

not successful - it's such a small market.

~Niklas Zennstrom

Silicon Valley is the best place to start a tech company in so many ways.

~Niklas Zennstrom

Video is moving online in a big way. It's proven to be a challenging market for some companies that start out as a pure Internet company such as Joost.

~Niklas Zennstrom

When we look at investing, we always think about 'how defensible is this, how likely is it that somebody is going to copy this.' E-commerce tends to be something easy to copy because it's execution.

~Niklas Zennstrom

The Chinese market is very, very unique.

~Niklas Zennstrom

I hope that my investment into Atomico will become my best financial investment to date.

~Niklas Zennstrom

Today, over one million people now make their living on eBay, which is astounding.

~Niklas Zennstrom

Today as an entrepreneur you have more options.

~Niklas Zennstrom

We have just started, and if you compare the number of people using Skype to the number using a telephone network around the world, we're still just starting.

~Niklas Zennstrom

You have 1 billion people using the Internet with 200 million of those now using broadband internet connections, so the Internet has become a powerful network. It can carry calls.

~Niklas Zennstrom

When a business becomes successful seemingly overnight, no one knows about all the months and years you've invested, all the projects you've tried before that didn't work.

~Niklas Zennstrom

They also can combine voice with instant messaging and online file sharing.

~Niklas Zennstrom

Then people started using it more and more and it became the most downloaded software on the internet.

~Niklas Zennstrom

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