

Sanford I. Weill

Quotes

*Economy, Thinking, Business, People, Believe, School, Benefits, Respect,
Littles, Mistake, Mother, New York, Parent, Kids, Giving, Bigger, Hurt, Winner,
Team, Challenges*

I believe in treating other people with respect. My style is to speak to people, be available to them and willing to answer their questions. This also means being straightforward and honest with them.

~Sanford I. Weill

I think we are a product of all our experiences.

~Sanford I. Weill

Details create the big picture.

~Sanford I. Weill

I was sort of a sissy as a little kid.

~Sanford I. Weill

You can't control income. It varies based on conditions outside of [your] control. But you can control expenses.

~Sanford I. Weill

I believe in giving back very strongly.

~Sanford I. Weill

And it was where I learned how to play tennis and eventually became captain of the tennis team at the school and was on the Junior Davis Cup in New York City.

~Sanford I. Weill

I think Latin has some logic to it and there was a discipline.

~Sanford I. Weill

You never want to think the best things are in the past. You want to get yourself to believe that the best things are going to be in the future.

~Sanford I. Weill

A lot of people at Shearson ended up making a lot of money because

they had stock or stock options. Their kids were able to go to college, and it changed a lot of people's lives.

~Sanford I. Weill

My parents moved back to New York from Florida when I was in the ninth grade.

~Sanford I. Weill

Learn how to be a loser, because it's important to be a loser to be a winner.

~Sanford I. Weill

If a person is not willing to make a mistake, you're never going to do anything right.

~Sanford I. Weill

I'm not as involved in every little thing as I used to be.

~Sanford I. Weill

I remember the mentoring experiences of some teachers that I had, like a second term home room teacher in public school that really was very helpful to me.

~Sanford I. Weill

If we build something great, like we have at Travelers Group so far, a whole host of people benefit.

~Sanford I. Weill

The more we can do to create a better society, that benefits more people, the better chance we have that our society will continue to grow and prosper.

~Sanford I. Weill

And I thought I'd always like some form of business, I didn't know what

kind of business I'd go in.

~Sanford I. Weill

I've had a terrific life, from building one company to be the second largest company in the securities industry and merging that into American Express, and becoming president of that company.

~Sanford I. Weill

I read a lot, but I read about the areas that I'm interested in.

~Sanford I. Weill

My mother really didn't know a heck of a lot about business. She was a very good mother, that made sure we ate right and we had our cod liver oil, but didn't know a heck of a lot about what I did.

~Sanford I. Weill

I would say that my parents were supportive of me.

~Sanford I. Weill

The whole financial industry is consolidating in the United States.

~Sanford I. Weill

So it's the kind of business where you can't wait to get up in the morning and read the papers, or listen to what's on the news, and you know, how the world's going to change.

~Sanford I. Weill

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