

Travis Kalanick

Quotes

*Uber, People, Car, Nice, Hustle, Entrepreneur, Blue, Want, Iphone, World,
Sides, Way, Trying, Fundraising, Together, Growth, Logistics, Next, Disease,
Magic*

Fear is the disease. Hustle is the antidote Whatever it is that you're afraid of, go after it.

~Travis Kalanick

Fear is the disease. Hustle is the antidote.

~Travis Kalanick

In a lot of ways, it's not the money that allows you to do new things. It's the growth and the ability to find things that people want and to use your creativity to target those.

~Travis Kalanick

Uber is efficiency with elegance on top. That's why I buy an iPhone instead of an average cell phone, why I go to a nice restaurant and pay a little bit more. It's for the experience.

~Travis Kalanick

Our whole goal is to drive the cost of taking an Uber BELOW the cost of owning a car.

~Travis Kalanick

As an entrepreneur, I try to push the limits. Pedal to the metal.

~Travis Kalanick

We like to think of Uber as the cross between lifestyle and logistics, where lifestyle is what you want and logistics is how you get it there.

~Travis Kalanick

We have to bring out the truth about how dark and dangerous and evil the taxi side is.

~Travis Kalanick

You're asking somebody who has a wife and is really happily married, 'So, what's your next wife going to be like?' And I'm like, 'What?'

~Travis Kalanick

My politics are: I'm a trustbuster. Very focused. And yeah, I'm pro-efficiency. I want the most economic activity at the lowest price possible. It's good for everybody, it's not red or blue.

~Travis Kalanick

There are 100's of thousands of Uber partners, and we are creating 50,000 jobs per month.

~Travis Kalanick

Keep the competitive leads warm, get your deal oversubscribed, because until your deal is done, it's just a nice fantasy in your head

~Travis Kalanick

The regulatory systems in place disincentive innovation. It's intense to fight the red tape.

~Travis Kalanick

There has to be a large number of people and routes that are lined up together. One part is liquidity and the other part is product - there's a lot that can go wrong.

~Travis Kalanick

If you bring that scrappy fierceness with you it works until you get big, when really pushing all the way really feels uncomfortable...When you're the little guy that's lauded, that's heroic.

~Travis Kalanick

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